



STE  
Tour Operator  
Incoming Isola d'Elba

## OFFERS & SPECIAL PROMOTIONS

### HOW TO FIND YOUR WAY ROUND THE PROMOTIONS

In most of Hotels and residences you will find the following promotions Honeymoon, Long Holiday, Family Plan, Over 60s/65s, and Early Booking (they can not be used together and are valid for a minimum 7-night stay, except where stated differently). If there is a promotion you will find the description in the "Text in Language" translation. These discounts can be used together with these special offers:

#### **FERRY DISCOUNT**

#### **ELBA FIRST MINUTE**

#### **ELBA IN YOUR HEART**

#### **Early Booking**

For people who decide their holiday early many Hotels offer these special terms. Do not waste time. Book early!!

#### **Honeymoon**

If you are on your honeymoon – you will find many Hotels which offer special terms for newlyweds.

#### **Long Holiday**

If a week is not enough for you, special discounts for guests who stay for at least 14 days.

#### **Over 60s/65s**

Guests above 60 or 65 years old (depending on the Hotel) will find special rates the Hotels which show the symbol in their price list.

#### **Family Plan**

In these Hotels special rates for families, in 4-bedded rooms or double rooms with connecting door.

#### **Prices fixed at 2003 rate**

In the Hotels with this symbol the introduction of the Euro has not increased prices and they are the same (or less) than three years ago

#### **Prices fixed at 2004 rate**

Where you see this symbol the prices are the same or less than 2004

#### **Prices fixed at 2005 rate**

Where you see this symbol the prices are the same or less than 2005

#### **Prices fixed at 2006 rate**

Where you see this symbol the prices are the same or less than 2006

#### **Prices fixed at 2007 rate**

Where you see this symbol the prices are the same or less than 2007

### **ELBA FIRST MINUTE AND EARLY BOOKING**

With Elba First minute in you book your holiday before 30/04/2008, minimum 7 nights, for 2 people in any period (except 2-25 August) + return ferry for 1 car and 2 passengers, will get € 40.00 of discount on the ferry ticket (all taxes and port dues excluded) and the possibility to cancel hotel without paying a penalty up to 28 days before the start of the holiday.

The ferry reservation must be confirmed with the stay. This offer can be used with all the other offers shown in the price list, except other ferry discounts and it cannot be used with Moby special offer car at 1 Euro. STE reserves the right to choose times and ferry company – In the case of ferry cancellation see the general conditions of reservation.

And least but not last... booking your holiday early you will get a special discount in most of Hotels and Residences. See offer's details in each Hotels' and Residences' description. The offer "Early Booking" can be used together with other offers, except if differently stated.



STE  
Tour Operator  
Incoming Isola d'Elba

### **FERRY DISCOUNTS EURO 99.00 – 60.00 – 40.00 – 10.00 – 70.00 – 39.00 – 30.00**

For bookings of a holiday (minimum one week for two people) + return ferry for 1 car + 2 passengers, in Hotels and Residences and during the periods where there is this symbol in the price lists (including Easter and national holidays), you will have a discount on the return ticket, taxes and port dues excluded, of the sum shown in the symbol (not applicable on Moby offer – car at 1 Euro). The offer is only valid for stays that include a minimum of 7 nights inside the valid periods and for booking made at least 10 days before the start of the holiday. STE reserves the right to choose times and ferry company – In the case of cancellation see the general conditions of reservation. This discount can be used together with other offers, except if differently stated.

### **ELBA IN MY HEART: FREE SUBSCRIPTIONS FOR OUR MOST DEVOTED GUESTS**

Are you a faithful guest? Have you booked at least one holiday on Elba with our company in the last 5 years? If you have Elba in your heart STE offers the chance to book your new holiday on Elba discounting the fees 50% (one booking in the last 5 years) or 100% (more than 3 bookings in the last 3 years).

This offer is valid for all holiday periods (excluding 02/08-25/08 even if only partially included) – This can be used with "Repeaters" and all other offers shown in the price list of each Hotel or Residence.

### **PETS SPECIAL**

Would you like to bring your dog or cat on holiday? STE welcomes animals To Elba. Indeed we have indicated for every hotel and residence if animals are allowed or not and if they're presence means a supplement. And you will be pleased to hear that a dog beach has opened in the last few years, where your dog can stay by the sea.

### **DOG FREEDOM**

...at the dog beach, in the Mola area of Porto Azzurro the beach is open to dogs.